



Executive Service Corps
of The Triangle

Professional, Affordable Consulting for Nonprofits

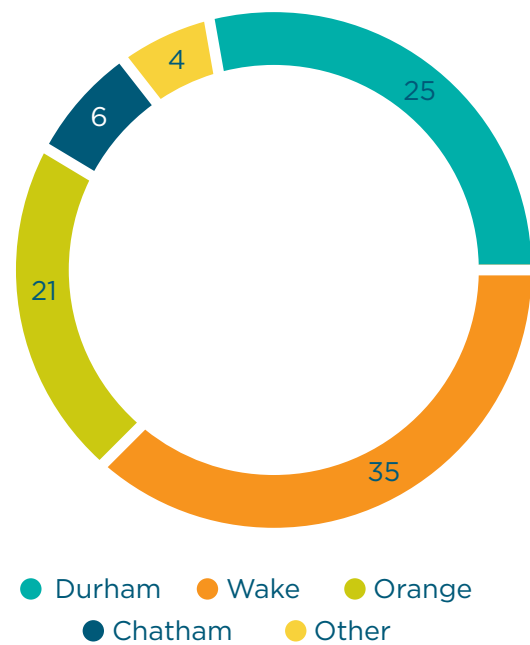
2018 ESC OF THE TRIANGLE Report to the Community



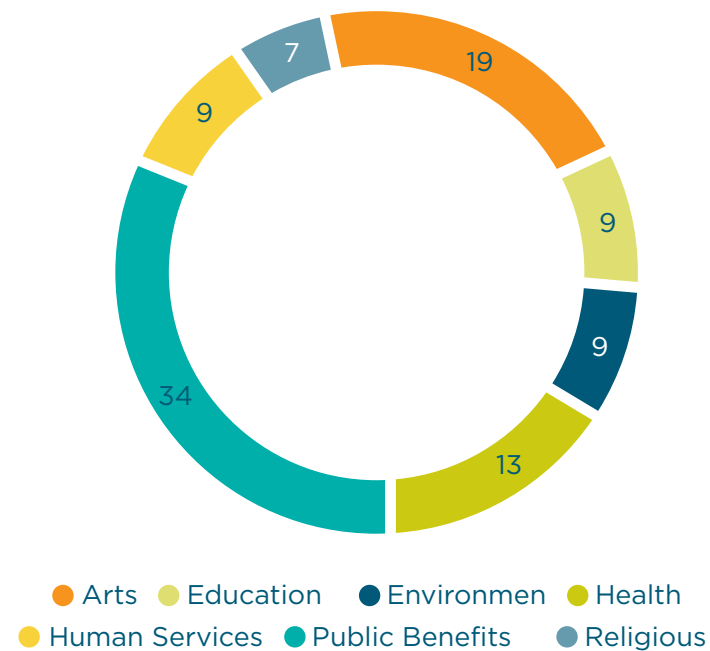
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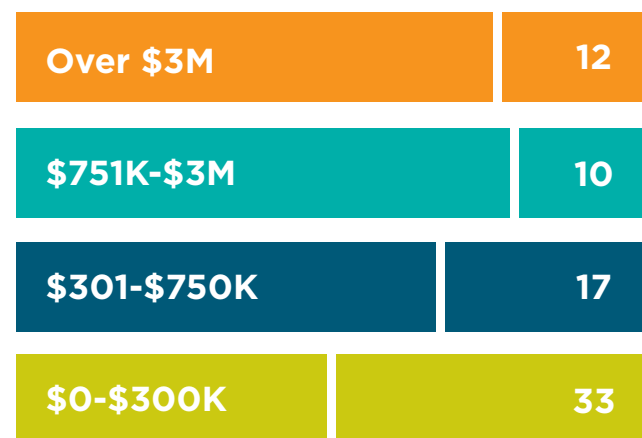
Completed Projects by County



Client Service Area



Client Size by Client Annual Revenue



Completed Projects by Service



2019 Board Chair
Craig Landwehr

We live in an extraordinary community, characterized by world-class organizations in the private sector, the academic sector, and nonprofit sectors. All these sectors combine to make the Triangle region a quality-of-life leader in our state and beyond.

Focusing on the challenges and opportunities of the nonprofit sector in particular, ESC of the Triangle has for 30 plus years now, been strengthening and building the capacity of these organizations through practical application of world class academic and private sector experience. We are proud to report our annual progress and remain excited about increasing our impact.

These stats and stories would not have been possible without the generous donation of local time, talents and funds. Because of these contributions, we are able to offer highly valued engagement opportunities, such as our Board Leadership Boot Camps, as well as scholarship opportunities for more customized services such as board development, executive coaching, mergers, etc. We are very grateful for our long term partnerships, as well as the many individual donations from Board, Staff, and Friends of ESC.

Recent independent Triangle-focused nonprofit survey work tells us that the need for our services is increasing, particularly in regards to organizational effectiveness, board development, community collaboration and leadership training. Unfortunately, we also know that awareness of our services is low. Largely driven by this need to increase community impact, we have selected, and are excited to welcome Michael Williams as our new Executive Director effective January 1, 2019. As a proven coach/consultant for ESC over the last 4 years, and an actively engaged community leader, Michael is uniquely qualified for this role, and has the full support of the Board. Michael will be responsible for the leadership of ESC coaches and consultants, along with leading ESC staff in our capacity-building mission towards even deeper community impact.

2018 ESC Board Members

- George Williams, Chair
- Craig Landwehr, Vice Chair
- Elizabeth Bass, Secretary
- Morgan Quattlebaum, Treasurer
- Samantha Bureau-Johnson
- Jean Cox
- Megan Gift
- Saleem Hussaini
- Bobby Kanoy
- Candice Miles
- Chris Wallace

Non-Voting Members

- Chris Colaitis
- Jenny Hausman
- Jacqueline Wiseman

Craig Landwehr
ESC of the Triangle 2019 Board Chair

Total Clients Served: 77 | Total Complete Projects: 94
Total Revenue: \$210K

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Community IMPACT



Musical Empowerment



"ESC support, facilitation and guidance have been invaluable." - Meredith Richard, Musical Empowerment Executive Director.

Musical Empowerment offers free, individual music lessons to create meaningful relationships between collegiate mentors and children in under-served communities. A shared love of music and learning builds a foundation of confidence, creativity and self-discipline.

Musical Empowerment board and staff members were seeking focus and clarity on priorities. ESC Consultants Bill Jones and Bill Wallace initially worked on board development and best practices and then facilitated the development of a strategic plan. Together, strategic objectives were identified and key supporting strategies were put in place.



White Oak Foundation



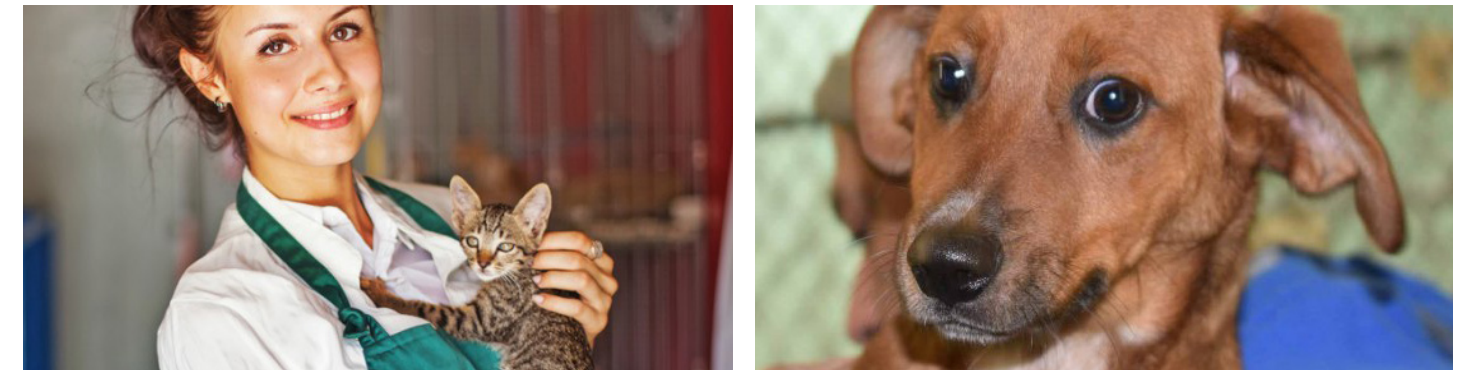
"The knowledge and expertise of the consultants were what I liked best about the engagement. Also, I loved their demeanor. They created an environment in which we were comfortable sharing ..."
- White Oak Foundation Board Member

Caring for the total person is the mission of White Oak Foundation. Their programs and project range from a food pantry to financial education and assistance and more.

ESC Consultants Linda Anderson and Art Zucker surveyed and worked with the board to establish a governance committee, create a process for succession planning and update relevant bylaws along with a project timeline.



Animal Protection Society of Durham



"The ESC consultants are extremely knowledgeable, supportive and easy to work with - and a great value!" - Phyllis Moore, APS of Durham Board Chair

The APS of Durham is a leader in building lifelong bonds between people and animals through education, community outreach and caring for animals in need.

During 2018, ESC Consultants Art Zucker, Michael Frisch and Rick Matson helped review and update the organization's bylaws, assessed market position, identified strengths, weaknesses, goals and objectives, recommended a process to track progress and results.



United Solar Initiative



"Adrienne and Linda were fantastic and I really valued their wealth of experience and knowledge around marketing for non-profits. They were able to expertly lead discussions and solutions based on real-world experience rather than theory."
- Steve Thomsen, USI President and Co-founder

USI has global and local missions: to create solar energy solutions to address energy and water poverty in underdeveloped communities worldwide and to facilitate solar installations on schools, community centers and Habitat for Humanity homes.

ESC Consultants Adrienne Lallo and Linda Luftig worked with United Solar Initiative to create a strategic marketing plan. Their deep backgrounds in communications, public relations and marketing along with volunteer experience produced a collaborative success.

2018 CLIENTS

ARTS, CULTURE AND HUMANITIES

BUMP: The Triangle
 Cary Playwrights' Forum
 Friends of the N.C. State Museum of Natural Sciences
 International Focus, Inc.
 Mallarme Chamber Players
 Musical Empowerment
 North Carolina Genealogical Society Inc
 Pleiades Arts
 Raleigh Hall of Fame
 Staunton Augusta Art Center
 The Carolina Theatre of Durham, Inc.
 The Gifted Arts
 The Raleigh Boychoir
 The Scrap Exchange
 United Arts Council of Raleigh and Wake

EDUCATION AND RESEARCH

Achievement Academy of Durham
 Book Harvest
 Chatham County Partnership for Children
 Durham's Partnership for Children Durham
 Literacy Center, Inc.
 Higher Education Works Foundation
 WomenNC - NC Committee for Csw-Cedaw

ENVIRONMENT AND ANIMALS

Animal Protection Society of Durham
 Apiopolis
 Carolina Wetlands Association
 Chatham Animal Rescue and Education
 Eno River Association
 Our Wild Neighbors
 United Solar Initiative

HEALTH

Advance Community Health (formerly Wake Health Services)
 ALS Society NC Chapter
 Community Care of North Carolina
 El Futuro
 International Society on Thrombosis and Haemostasis
 Male Contraception Initiative
 North Carolina Fragile X Foundation
 Piedmont Health SeniorCare

Piedmont Health Services, Inc.
 Stomp the Monster NC

HUMAN SERVICES

A Helping Hand
 Boomerang
 Chapel Hill-Carrboro Chamber of Commerce
 Chatham Transit Network
 Compass Center for Women and Families
 Dress for Success Triangle N.C.
 Durham Council of PTAs
 Family Promise of Wake County
 Hope Center at Pullen
 National Association of Social Workers NC
 NC Commission on Racial and Ethnic Disparity in the Criminal Justice System
 North Carolina Coalition Against Domestic Violence (NCCADV)
 Note in the Pocket
 Playworks North Carolina
 PORCH Inc.
 Power of the Dream
 Raleigh City Farm
 Read and Feed
 StepUp Durham
 TABLE, Inc.
 Triangle Area Parenting Support
 Triangle Disability Awareness Council
 Triangle Ultimate
 Wake County SmartStart
 Western Wake Crisis Ministry

PUBLIC, SOCIETAL BENEFIT

100 Black Men Triangle East, Inc.
 Availforce
 Community Empowerment Fund
 FIGS of Wake County, Inc
 JUST TRYAN IT
 Passage Home
 Volunteer Center of Durham

RELIGION RELATED

CORA Food Pantry
 Johnson Service Corps
 NC Council of Churches
 Pardoned By Christ
 Serve India Ministries

ESC of the triangle HONOR ROLL

INDIVIDUAL DONORS

Mary L. Alexion	Megan and Barrett Gift	Morgan Quattlebaum
Linda Anderson	Bill Greeley	Ed Rose
Elizabeth Pritchett Bass	Saleem Hussaini	Anne and Martin Saffer
Allen Berk	Bobby and Korrel Kanoy	Harold G. Sellars
Charles and Renee Brown	Judy and Fred Kelly	Wallace Family Donor Fund
Anne and Bill Burch	Jim Kinney	Ken and Carol Waters
Samantha Bureau-Johnson	Craig and Cindy Landwehr	Michael Williams
George Cahill	Kurt Liberatore	George Williamson
Tom and Cathy Cogswell	Marilyn and Doug Longman	Jacqueline Wiseman
Jean Cox	Rick and Karen Matson	Arthur and Betty Zucker
G.Lee Fogle	Candice Miles	
Dave and Liza Gettles	Grinnell Morris	

FOUNDATION AND CORPORATE DONORS

BIN Charitable Foundation	Citrix	Triangle Community Foundation
Blue Cross and Blue Shield of NC	Foundation for the Carolinas	Vaguely Reminiscent, Inc.
BCBSNC Foundation	Fox Family Foundation	White Oak Foundation

2018 ESC CONSULTANTS

Sue Adams	Michael Friedman	Kurt Liberatore	Tommy Re
Linda Anderson	Michael Frisch	Ann Lion	Ramana Reddy
Paul Bamford	Ed Gawf	Marilyn Longman	Greg Roper
Diana Bing	Dave Gettles	Linda Luftig	Matt Runci
Pat Bocian	Bill Greeley	Mark Luftig	Linda Sanders
Brian Breneman	Steve Hall	Heather Marks	Martin Saffer
Charles Brown Jr.	Bobbi Hapgood	Rick Matson	Pat Scalabrin
Dave Bursiek	Tom Hardy	Ed McCraw	Ilona Sher
George Cahill	Ed Haugh Jr.	Marcy McKaig	Steve Spokane
Tom Campbell	Scott Heyman	Peter Metzner	Nic Versmissen
Janet Colm	Marcia Jaquith	Verona Middleton-Jeter	Bill Wallace
Perry Colwell	Daniel Janssen	David Miller	Ken Waters
Paul D'Angelo	Brad Johnson	Peter Morris	Lee Watkins
Neil D'Cruz	Bill Jones	Rusty Myer	Jonathan Whaling
Al Decker	Thad Juszcak	Steve Owen	Corbin Whittington
Gail Ferreira	Judy Kelly	Rosalie Phelan	Michael Williams
Mike Florio	Jim Kinney	Godfrey Pinto	Joel Zimmerman
Lee Fogle	Adrienne Lallo	Brenda Pomeroy	Arthur Zucker

Services

BOARD DEVELOPMENT

Increase your board effectiveness in such areas as roles and responsibilities, membership, organization, and operations.

RETREAT FACILITATION

Let us help you lead your board or staff through a one-day retreat that helps everyone understand their roles, plan for the future, and/or address specific issues.

GUIDED ORGANIZATIONAL ASSESSMENT

Identify your organization's strengths and challenges in serving your mission or adopting nonprofit best practices. Develop a plan to improve.

EXECUTIVE COACHING

An experienced coach will develop a one-on-one, confidential relationship with your executive designed to help your organization achieve its goals.

STRATEGIC PLANNING

Develop specific plans to meet your organization's mid- and long-term goals, using a tailored process.

COMMUNICATIONS/MARKETING

Improve your visibility and impact with key audiences and constituencies.

FINANCIAL ASSESSMENT

A financial expert will assess your financial processes and reports and make recommendations for your consideration.

MERGERS

ESC experts can help you with merger explorations and integration plans.

ADDITIONAL SERVICES

ESC will assist with human resources issues, fundraising planning, process mapping, crisis management and other concerns.

For a No-Cost Consultation, Contact:

Executive Director Michael Williams

michael@esctriangle.org or info@esctriangle.org



Executive Service Corps
of The Triangle

Support ESC by donating at www.esctrangle.org/donate

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ESC is a registered 501(c)(3) organization